



Práce se zdroji – myšlení armádního OSINT analytika

Skupina kybernetických sil a informačních operací plukovník Ivo Zelinka

## O čem to bude?



## Tři principy práce armádního OSINT analytika:

- 1. Metodika práce se zdroji
- 2. Oddělení emocí od informací
- 3. Využití algoritmů

# Metodika práce se zdroji



#### Source reliability

	Rating	Description	
A	Reliable	No doubt about the source's authenticity, trustworthiness, or competency. History of complete reliability.	
В	Usually reliable	Minor doubts. History of mostly valid information.	
C	Fairly reliable	Doubts. Provided valid information in the past.	
D	Not usually reliable	Significant doubts. Provided valid information in the past.	
E	Unreliable	Lacks authenticity, trustworthiness, and competency. History of invalid information.	
F	Reliability unknown Insufficient information to evaluate reliability. May or may not be reliable.		

#### Information credibility

	Rating	Description	
1	Confirmed by independent Sources	Logical, consistent with other relevant information, confirmed by independent sources.	
2	Probably true	Logical, consistent with other relevant information, not confirmed.	
3	Possibly true	Reasonably logical, agrees with some relevant information, not confirmed.	
4	Doubtfully True	Not logical but possible, no other information on the subject, not confirmed.	
5	Improbable	Not logical, contradicted by other relevant information.	
6	Difficult to say	The validity of the information can not be determined.	

### Spolehlivost **ZDROJE**:

A-E, stranou stojí F

## Důvěryhodnost INFORMACE:

1–5, stranou stojí 6

uesday, October 17, 2023

The New Hork Times

# Metodika práce se zdroji





The New York Times

Tuesday, October 17, 2023



# Spolehlivost **ZDROJE**:

E

# Důvěryhodnost INFORMACE:

4

#### IN THE BEGINNING WAS THE WORD

## Oddělení emocí od informací



#### 1. Anchoring bias.

People are over-reliant on the first piece of information they hear. In a salary negotiation, whoever makes the first offer establishes a range of reasonable possibilities in each person's mind.



#### 5. Choice-supportive bias.

When you choose something. you tend to feel positive about it, even if that choice has flaws. Like how you think your dog is awesome - even if it bites people every once in a while.



#### 9. Information bias.

The tendency to seek information when it does not affect action. More information is not always better. With less information, people can often make more accurate predictions.



#### 2. Availability heuristic.

People overestimate the importance of information that is available to them. A person might argue that smoking is not unhealthy because they know someone who lived to 100 and smoked three packs a day.



#### 6. Clustering illusion.

This is the tendency to see patterns in random events. It is key to various gambling fallacies, like the idea that red is more or less likely to turn up on a roulette table after a string of reds.



#### 10. Ostrich effect.

The decision to ignore dangerous or negative information by "burying" one's head in the sand, like an ostrich. Research suggests that investors check the value of their holdings significantly less often during bad markets.



#### 3. Bandwagon effect.

The probability of one person adopting a belief increases based on the number of people who hold that belief. This is a powerful form of groupthink and is reason why meetings are often unproductive.



#### 7. Confirmation bias.

We tend to listen only to information that confirms our preconceptions - one of the many reasons it's so hard to have an intelligent conversation about climate change.



#### 11. Outcome bias.

Judging a decision based on the outcome - rather than how exactly the decision was made in the moment, Just because you won a lot in Vegas doesn't mean gambling your money was a smart decision.



#### 4. Blind-spot bias.

Failing to recognize your own cognitive biases is a bias in itself. People notice cognitive and motivational biases much more in others than in themselves.



#### 8. Conservatism bias.

Where people favor prior evidence over new evidence or information that has emerged. People were slow to accept that the Earth was round because they maintained their earlier understanding that the planet was flat.



#### 12. Overconfidence.

Some of us are too confident about our abilities, and this causes us to take greater risks in our daily lives. Experts are more prone to this bias than laypeople, since they are more convinced that they are right.



#### 13. Placebo effect.

When simply believing that something will have a certain effect on you causes it to have that effect. In medicine, people given fake pills often experience the same physiological effects as people given the real thing.



#### 17. Selective perception.

Allowing our expectations to influence how we perceive the world. An experiment involving a football game between students from two universities showed that one team saw the opposing team commit more infractions.



#### 14. Pro-innovation bias.

When a proponent of an innovation tends to overvalue its usefulness and undervalue its limitations. Sound familiar, Silicon Valley?



#### 18. Stereotyping.

Expecting a group or person to have certain qualities without having real information about the person. It allows us to quickly identify strangers as friends or enemies, but people tend to overuse and abuse it.



#### 15. Recency.

The tendency to weigh the latest information more heavily than older data. Investors often think the market will always look the way it looks today and make unwise decisions.



19. Survivorship bias.

An error that comes from

focusing only on surviving

examples, causing us to

misjudge a situation. For

all those who failed.

instance, we might think that

being an entrepreneur is easy

because we haven't heard of

#### 16. Salience.

Our tendency to focus on the most easily recognizable features of a person or concept. When you think about dying, you might worry about being mauled by a lion, as opposed to what is statistically more likely, like dying in a car accident.



#### 20. Zero-risk bias.

Sociologists have found that we love certainty - even if it's counterproductive. Eliminating risk entirely means there is no chance of harm being caused.



20 základních kognitivních zkreslení

## Oddělení emocí od informací





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Kognitivní zkreslení, kterými trpím nejčastěji já.

# Využití algoritmů





An Associated Press visual analysis finds that the deadly blast that rocked a Gaza hospital was likely caused by a rocket fired from inside Palestinian territory that veered off course, broke up in the air and crashed to the ground.

Přeložit post



Ohodnotit navrhované komunitní poznámky

 $\rightarrow$ 

## Komunitní poznámky na síti X (TW)

- 1. Pro běžné uživatele viditelné až po verifikaci poznámky hodnotiteli, pro členy programu okamžitě.
- 2. Hodnotitelé jsou sami hodnoceni ohledně vlastní přesnosti (algoritmicky a komunitou).
- 3. Překvapivě vysoká přesnost, pro amatérského OSINT analytika je to jasný "must have".

# Využití algoritmů



Google











Velitelstvi Informačních a Kybernetických sil o...

X Twitter

Ivo Zelinka



Facebook Velitelství Informačních a Kybernetických sil -...



Facebook Velitelství Informačních a Kybernetických sil -...



X Twitter Ivo Zelinka on X:



CZ CZDEFENCE Ivo Zelinka: U výsadkového pluku...

(@IvoZelinka) / X

Děkujeme za pomoc se zlepšováním služby Lens.

Odeslat zpětnou vazbu

Práce s Google Images na 15 sekund.

Fotografie z článku Czech Defence z roku 2021 je originál, vše ostatní je fotomontáž.



# Otázky?

### Zdroje:

- 1. FM 2-22.3, <a href="https://tinyurl.com/5a4f8hd5">https://tinyurl.com/5a4f8hd5</a>
- 2. D. Kahneman, Myšlení rychlé a pomalé, 2011.
- 3. <a href="https://help.twitter.com/en/using-x/community-notes">https://help.twitter.com/en/using-x/community-notes</a>